

XLERATOR® AND XLERATOR^{eco}® HAND DRYER

GREEN FACTS



PRODUCT GUIDES

ENVIRONMENTAL BUILDING NEWS – GREENSPEC®

The leading newsletter on environmentally responsible design and construction since 1992, EBN is independently published and advertisement free. The research and reporting is uncompromised by corporate or industry sponsorships. EBN researchers independently tested XLERATOR for its performance and energy efficiency and determined that XLERATOR clearly outperforms conventional electric hand dryers, both in energy savings and dry time, which is why XLERATOR was the first hand dryer to be GreenSpec Listed.



✓ Voted Top Ten Product of 2002 by the editors of EBN

OIKOS PRODUCT DIRECTORY

The most comprehensive listing of products and services for energy efficient, environmentally-responsible building construction.

XLERATOR hand dryers are listed in the directory. www.oikos.com

INDUSTRY LEADERSHIP

ARCHITECTURE 2030 FOR PRODUCTS

Excel Dryer is an adopter of the Architecture 2030 Challenge for Products. Issued by Architecture 2030 in response to the climate change crisis, the Challenge seeks thought leaders of the global architecture and building community to adopt, design and manufacture 'green' and low-carbon products that reduce their carbon footprint by 30 percent below the product average by 2014 and then incrementally improve the reduction to 50 percent by the year 2030.



US GREEN BUILDING COUNCIL

Excel Dryer Inc. has been an organizational member of the USGBC since 2003. USGBC's mission is to transform the way buildings and communities are designed, built and operated, enabling an environmentally and socially responsible, healthy, and prosperous environment that improves the quality of life. Our East Longmeadow, MA office facility earned LEED-CI Gold certification in 2011.

GREEN BUILDING INITIATIVE

Excel Dryer is a registered supporter of the Green Building Initiative. The mission of the Green Building Initiative is to accelerate the adoption of building practices that result in energy-efficient, healthier and environmentally sustainable buildings by promoting credible and practical green building approaches for residential and commercial construction. Our East Longmeadow, MA office facility earned a Green Globes rating of 1 Globe in 2012.



GREEN RESTAURANT ASSOCIATION

The Green Restaurant Association is a national nonprofit organization that provides the only official Certified Green Restaurants® mark in the country. For 23 years, the GRA has pioneered the Green Restaurant movement and has been the leading voice within the industry encouraging restaurants to listen to consumer demand to green their operations using transparent, science-based certification standards. With their turnkey certification system, the GRA has made it easy for thousands of restaurants to become more environmentally sustainable in a profitable manner, in areas such as energy, water, waste, chemicals, food, building, and packaging. Each Certified Green Restaurant earns at least 10 GreenPoints™ in each of the following: energy, water, waste, chemicals, food, and disposables. Excel Dryer's Green Restaurant Association-Endorsed products earn 7.5 GreenPoints in energy, helping restaurants get 75 percent of the GreenPoints they need in energy to become a Certified Green Restaurant. The Green Restaurant Association helped to found the green business movement in 1990 and now has restaurants in 47 states and Canada. In 2014, GRA greened the first football stadium, helping MetLife Stadium become the first Certified Green Restaurant stadium in the world. The GRA also greened the 2014 Super Bowl. The GRA has been featured in hundreds of media outlets: CNN, NBC Nightly News, NPR, New York Times, The Washington Post, Politico, CBS News and more.



GREEN HOTELS ASSOCIATION

The XLERATOR is the only hand dryer endorsed by the GRA as the best environmental solution in the hand dryer category for the restaurant industry.

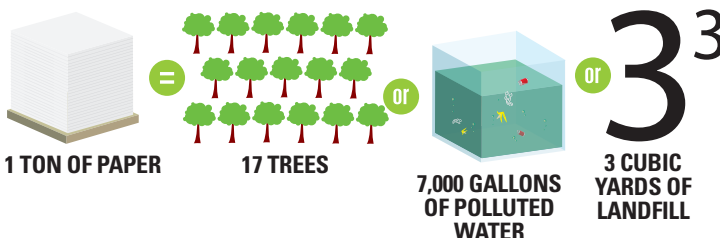
SUSTAINABLE BUILDINGS INDUSTRY COUNCIL

Excel Dryer is a member of the Sustainable Buildings Industry Council. Since its inception in 1980, SBIC has been a national leader in defining the whole-building approach to design, which results in high performance buildings and favors sustainability as a prominent design objective. SBIC members and partners share the common goal of delivering buildings that provide long-term value and performance, reduce operating costs, keep occupants safe, comfortable and healthy, and protect the natural environment.



BETTER FOR THE ENVIRONMENT

DO YOU KNOW THE FACTS?



Average cost of paper is 2 cents per hand dry using paper towels vs. 1/10th of a cent using hand dryers.

GREEN BUILDING RATING SYSTEMS

LEED® V4 SYSTEM (Leadership in Energy and Environmental Design)

In March 2000, the U.S. Green Building Council formally released the LEED Green Building Rating System. Today, nearly 10,000 public and private building projects in the United States and abroad have used LEED as their certification standard. XLERATOR and XLERATOR^{eco} hand dryers help facilities qualify for LEED Credits in several areas:



APPLICABLE LEED CREDITS (LEEDV4 Rating Systems)

Excel Dryer recently enlisted the industry leaders at [eco] impact to do a complete review of LEED v4 credits that our hand dryers could help facilities qualify for. Penny Bonda and Summer Minchew of [eco] impact, are pioneers in the green industry with extensive expertise in environmental design and construction, green technology, international sustainability practices and more. Penny is the founding chair and primary author of the U.S. Green Building Council committee for LEED Commercial Interiors rating system and is known as the "mother of green interiors." Based on the expert findings of [eco] impact, the XLERATOR and XLERATOR^{eco} hand dryers can help your facility qualify for up to 94 LEED v4 Credits. For a complete, detailed list please reference the **XLERATOR® HAND DRYER LEED V4 CREDIT CONTRIBUTION**

GREEN GLOBES

Green Globes, a product of the Green Building Initiative (GBI), is a green management tool for the building design and construction industry. Adapted from a Canadian protocol, Green Globes was introduced into the United States in 2004. Since that time, 450 buildings across the United States have successfully achieved Green Globes certification. Green Globes incorporates a whole building calculated design energy performance value, as well as prescriptive criteria for individual labeled efficiencies. Energy efficiencies associated with the XLERATOR and XLERATOR^{eco} hand dryers may help facilities qualify for points.



TIME TO THROW IN THE TOWEL®

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XLERATOR® HAND DRYER

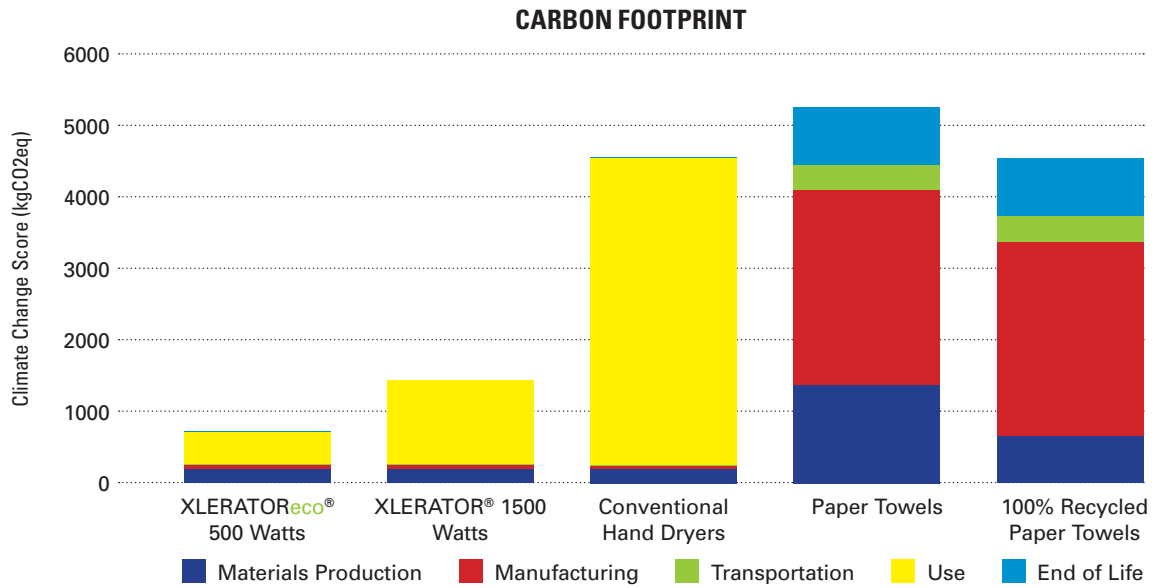
GREEN BENEFITS



Results from the Quantis International LCA Study that was peer reviewed to ISO 14040 Standards.

CARBON FOOTPRINT

Reduces Carbon Footprint Up To 70% vs. Even 100% Recycled Paper Towels.



Environmental Building News requested LCA experts Greg Norris of Sylvatica, Inc. and Bev Sauer of Franklin Associates, Ltd. to consult data from Franklin Associates as used in the SimaPro LCA software to produce these results.

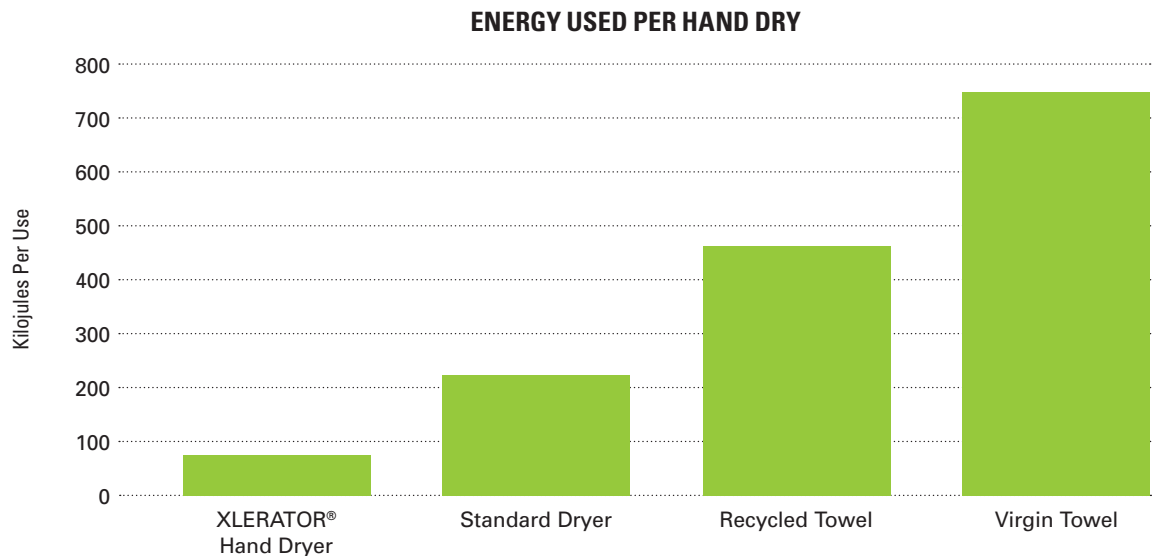
COST PER 1,000 HAND DRIES

98% Cost Savings Per 1000 Uses vs. Paper Towels.

Description	Mj/kg	Towels/kg	kW draw	Time (sec)	kJ/Use	Cost Per 1,000 Uses
Virgin Towel	131	352	-	-	743	\$23
Recycled Towel	81	352	-	-	460	\$23
Standard Dryer	-	-	2.2	30	222	\$1.47
XLERATOR® Hand Dryer	-	-	1.5	15	76	.50

ENERGY USED PER HAND DRY

Over An 80% Reduction Of Energy Per Use vs. Recycled Paper Towels.



CERTIFICATIONS



TIME TO THROW IN THE TOWEL®

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XLERATOR® HAND DRYER

LEED V4 CREDIT CONTRIBUTION



The XLERATOR hand dryer helps facilities qualify for the following LEED v4 Credits:

LEED BD + C: NEW CONSTRUCTION

1. **EA Prerequisite Minimum Energy Performance (required)**
XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
2. **EA Credit Optimize Energy Performance (up to 18 points)**
XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
3. **MR Credit Building Product Disclosure and Optimization – Environmental Product Declarations (1-2 points)** XLERATOR hand dryers may contribute to this credit through any of the following:
 - a.) **Option 1. Environmental Product Declaration (EPD)**
XLERATOR hand dryers may contribute to this credit as one of 20 installed products from 5 different manufacturers with a critically reviewed Life Cycle Assessment (LCA). The XLERATOR LCA was prepared by Quantis and externally reviewed to ensure compliance with ISO 14040 and 14044 standards. Visit www.exceldryer.com to access the publicly available LCA.
 - b.) **Option 2. Multi-attribute Optimization**
Visit www.exceldryer.com to access the XLERATOR Hand Dryer Life Cycle Assessment (LCA) that demonstrates impact reduction below industry standards in the categories identified by USGBC. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.
4. **MR Credit Building Product Disclosure and Optimization – Sourcing of Raw Materials (1-2 points)** XLERATOR hand dryers can contribute to this credit through the following:
 - a.) **Option 2. Leadership Extraction Processes** XLERATOR contains recycled content. See chart below for recycled content based on model. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

Model	Pre-Consumer	Post-Consumer
XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: CORE AND SHELL

1. **EA Prerequisite Minimum Energy Performance (required)**
XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
2. **EA Credit Optimize Energy Performance (up to 18 points)**
XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
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 - a.) **Option 2. Leadership Extraction Processes** XLERATOR contains recycled content. See chart below for recycled content based on model. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

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XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: SCHOOLS

1. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

2. EA Credit Optimize Energy Performance (up to 16 points)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

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4. MR Credit Building Product Disclosure and Optimization – Sourcing of Raw Materials (1-2 points)

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Model	Pre-Consumer	Post-Consumer
XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: RETAIL

1. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

2. EA Credit Optimize Energy Performance (up to 18 points)

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XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: HEALTHCARE

1. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

2. EA Credit Optimize Energy Performance (up to 20 points)

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XL-W	2.16%	1.34%

LEED BD+C: DATA CENTERS

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XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: HOSPITALITY

1. EA Prerequisite Minimum Energy Performance (required)

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XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: HOMES

No Contribution (N/A)

LEED BD+C: WAREHOUSES AND DISTRIBUTION CENTERS

1. EA Prerequisite Minimum Energy Performance (required)

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XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED BD+C: MULTIFAMILY MIDRISE

1. EA Prerequisite Minimum Energy Performance (required)

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2. **EA Credit Annual Energy Use (up to 30 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

LEED ID+C: COMMERCIAL INTERIORS

1. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed tenant-level energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

2. EA Credit Optimize Energy Performance (up to 25 points)

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XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED ID+C: RETAIL

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3. MR Credit Building Product Disclosure and Optimization – Environmental Product Declarations (1-2 points)

XLERATOR hand dryers may contribute to this credit through any of the following:

a.) Option 1. Environmental Product Declaration (EPD)

XLERATOR hand dryers may contribute to this credit as one of 20 installed products from 5 different manufacturers with a critically reviewed Life Cycle Assessment (LCA). The XLERATOR LCA was prepared by Quantis and externally reviewed to ensure compliance with ISO 14040 and 14044 standards. Visit www.exceldryer.com to access the publicly available LCA.

b.) Option 2. Multi-attribute Optimization

Visit www.exceldryer.com to access the XLERATOR Hand Dryer Life Cycle Assessment (LCA) that demonstrates impact reduction below industry standards in the categories identified by USGBC. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

4. MR Credit Building Product Disclosure and Optimization – Sourcing of Raw Materials (1-2 points)

XLERATOR hand dryers can contribute to this credit through the following:

a.) **Option 2. Leadership Extraction Processes** XLERATOR contains recycled content. See chart below for recycled content based on model. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

Model	Pre-Consumer	Post-Consumer
XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED ID+C: HOSPITALITY

1. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed tenant-level energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

2. EA Credit Optimize Energy Performance (up to 25 points)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed tenant-level energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

3. MR Credit Building Product Disclosure and Optimization –

Environmental Product Declarations (1-2 points) XLERATOR hand dryers may contribute to this credit through any of the following:

a.) Option 1. Environmental Product Declaration (EPD)

XLERATOR hand dryers may contribute to this credit as one of 20 installed products from 5 different manufacturers with a critically reviewed Life Cycle Assessment (LCA). The XLERATOR LCA was prepared by Quantis and externally reviewed to ensure compliance with ISO 14040 and 14044 standards. Visit www.exceldryer.com to access the publicly available LCA.

b.) Option 2. Multi-attribute Optimization

Visit www.exceldryer.com to access the XLERATOR Hand Dryer Life Cycle Assessment (LCA) that demonstrates impact reduction below industry standards in the categories identified by USGBC. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

4. MR Credit Building Product Disclosure and Optimization –

Sourcing of Raw Materials (1-2 points) XLERATOR hand dryers can contribute to this credit through the following:

a.) **Option 2. Leadership Extraction Processes** XLERATOR contains recycled content. See chart below for recycled content based on model. Projects within 100 miles of East Longmeadow, Massachusetts may claim additional value for materials sourced (manufactured and extracted) regionally at 9% of the dryer cost.

Model	Pre-Consumer	Post-Consumer
XL-BW	2.62%	1.63%
XL-SB	6.43%	1.54%
XL-W	2.16%	1.34%

LEED O+M: EXISTING BUILDINGS

1. EA Prerequisite Energy Efficiency Best Management Practices (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.

2. EA Prerequisite Minimum Energy Performance (required)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.

3. EA Credit Optimize Energy Performance (up to 20 points)

XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.

4. MR Prerequisite Ongoing Purchasing and Waste Policy (required)

XLERATOR hand dryers may contribute to this credit by eliminating the ongoing purchase of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Number of Paper Towels Purchased Per Day Eliminated by Using XLERATOR
Small Office Building (5,500 sf)	100	200
Restaurant	800	1,600
Large Office Building (500,00 sf)	10,000	20,000
Airport (125,000 passengers/day)	100,000	200,000

* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.

** Estimate based on 2 paper towels per hand dry.

5. MR Credit Solid Waste Management - Ongoing (1-2 points)

XLERATOR hand dryers may contribute to this credit by eliminating the ongoing waste of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Pounds of Paper Towel Waste Per Day Eliminated by Using XLERATOR
Small Office Building (5,500 sf)	100	1.25 lbs.
Restaurant	800	10 lbs.
Large Office Building (500,00 sf)	10,000	125 lbs.
Airport (125,000 passengers/day)	100,000	1250 lbs.

* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.

** Estimate based on 2 paper towels per hand dry and a trifold paper towel weight of 1/10th of an ounce.

6. EQ Prerequisite Green Cleaning Policy (required)

XLERATOR hand dryers may contribute to this credit by encouraging and improving hand hygiene and promoting the conservation of energy used in the building. In a Life Cycle Assessment, the XLERATOR represents a climate change score that is 220% lower than both conventional hand dryers and paper towel dispensing systems.

7. EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)

XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED O+M: SCHOOLS

- 1. EA Prerequisite Energy Efficiency Best Management Practices (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.
- 2. EA Prerequisite Minimum Energy Performance (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.
- 3. EA Credit Optimize Energy Performance (up to 20 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.
- 4. MR Prerequisite Ongoing Purchasing and Waste Policy (required)** XLERATOR hand dryers may contribute to this credit by eliminating the ongoing purchase of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Number of Paper Towels Purchased Per Day Eliminated by Using XLERATOR
Small Office Building (5,500 sf)	100	200
Restaurant	800	1,600
Large Office Building (500,00 sf)	10,000	20,000
Airport (125,000 passengers/day)	100,000	200,000

* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.
 ** Estimate based on 2 paper towels per hand dry.

- 5. MR Credit Solid Waste Management - Ongoing (1-2 points)** XLERATOR hand dryers may contribute to this credit by eliminating the ongoing waste of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Pounds of Paper Towel Waste Per Day Eliminated by Using XLERATOR
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Restaurant	800	10 lbs.
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Airport (125,000 passengers/day)	100,000	1250 lbs.

* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.
 ** Estimate based on 2 paper towels per hand dry and a trifold paper towel weight of 1/10th of an ounce.

- 6. EQ Prerequisite Green Cleaning Policy (required)** XLERATOR hand dryers may contribute to this credit by encouraging and improving hand hygiene and promoting the conservation of energy used in the building. In a Life Cycle Assessment, the XLERATOR represents a climate change score that is 220% lower than both conventional hand dryers and paper towel dispensing systems.
- 7. EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)** XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED O+M: RETAIL

- 1. EA Prerequisite Energy Efficiency Best Management Practices (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.
- 2. EA Prerequisite Minimum Energy Performance (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.
- 3. EA Credit Optimize Energy Performance (up to 20 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.
- 4. MR Prerequisite Ongoing Purchasing and Waste Policy (required)** XLERATOR hand dryers may contribute to this credit by eliminating the ongoing purchase of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Number of Paper Towels Purchased Per Day Eliminated by Using XLERATOR
Small Office Building (5,500 sf)	100	200
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Large Office Building (500,00 sf)	10,000	20,000
Airport (125,000 passengers/day)	100,000	200,000

* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.
 ** Estimate based on 2 paper towels per hand dry.

- 5. MR Credit Solid Waste Management - Ongoing (1-2 points)** XLERATOR hand dryers may contribute to this credit by eliminating the ongoing waste of paper towels.

Facility Type	*Estimated Hand Dries Per Day	**Estimated Pounds of Paper Towel Waste Per Day Eliminated by Using XLERATOR
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 ** Estimate based on 2 paper towels per hand dry and a trifold paper towel weight of 1/10th of an ounce.

- 6. EQ Prerequisite Green Cleaning Policy (required)** XLERATOR hand dryers may contribute to this credit by encouraging and improving hand hygiene and promoting the conservation of energy used in the building. In a Life Cycle Assessment, the XLERATOR represents a climate change score that is 220% lower than both conventional hand dryers and paper towel dispensing systems.
- 7. EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)** XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED O+M: DATA CENTERS

- 1. EA Prerequisite Energy Efficiency Best Management Practices (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.
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- 6. EQ Prerequisite Green Cleaning Policy (required)** XLERATOR hand dryers may contribute to this credit by encouraging and improving hand hygiene and promoting the conservation of energy used in the building. In a Life Cycle Assessment, the XLERATOR represents a climate change score that is 220% lower than both conventional hand dryers and paper towel dispensing systems.
- 7. EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)** XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED O+M: HOSPITALITY

- 1. EA Prerequisite Energy Efficiency Best Management Practices (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.
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- 7. EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)** XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED O+M: WAREHOUSES AND DISTRIBUTION CENTERS

- EA Prerequisite Energy Efficiency Best Management Practices (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. Project teams may provide the following run-time schedule: 1500 kWh per 12 second cycle.
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- EA Credit Optimize Energy Performance (up to 20 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in a building's actual metered energy consumption. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers.
- MR Prerequisite Ongoing Purchasing and Waste Policy (required)** XLERATOR hand dryers may contribute to this credit by eliminating the ongoing purchase of paper towels.

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* Estimate based on LEEDv4 Indoor Water Use Reduction Calculator default lavatory usage.

** Estimate based on 2 paper towels per hand dry.

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- EQ Credit Green Cleaning – Custodial Effectiveness Assessment (1 point)** XLERATOR hand dryers may contribute to this credit by reducing custodial tasks including replacement of paper towels and removal of paper towel waste.

LEED ND: PLAN

- Green Infrastructure and Buildings Minimum Building Energy Performance (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
- Green Infrastructure and Buildings Credit Optimize Building Energy Performance (up to 2 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.

LEED ND: PROJECT

- Green Infrastructure and Buildings Minimum Building Energy Performance (required)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.
- Green Infrastructure and Buildings Credit Optimize Building Energy Performance (up to 2 points)** XLERATOR hand dryers may contribute to this credit as energy efficiencies associated with the dryer contribute to a reduction in proposed building energy use. The XLERATOR represents an 80 percent energy use reduction over conventional hand dryers. XLERATOR hand dryers are 1500 Watts. Project teams may input 4.7 kWh per 12 second cycle *use* and 39.5 mA *non-use* draw for energy modelling purposes.



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